BEWARE OF POACHERS!

IEST would like to alert and make you aware of poaching companies that may contact you by e-mail or call you regarding the ESTECH conference and hotel reservations.

Room poaching is a practice carried out by third-party companies that act as travel agencies, wholesalers, or destination management companies to solicit registrants and exhibitors for room reservations for other organization’s meetings. If any poacher company states that they can find you a discounted hotel rate for ESTECH, and that they are an official housing agency of ESTECH and IEST, they are not to be trusted. These poachers may inform registrants and exhibitors that the hotel room block is almost “sold out,” and that if you do not book with them immediately, you may not get a room. Additional deceptive tactics may also include distributed forms or promotional materials that appear to be issued by us. Room poachers do not deliver on promises to customers. When a customer arrives at their hotel, reservations are sometimes non-existent, hotels are not conveniently located or even in the same area. Room poachers may also represent themselves as being affiliated with us by illegally using our name or logo. Don’t be misled!

When IEST secures sleeping rooms at hotels for our conferences and meetings (referred to as room blocks), we research the properties and use legitimate sources to make certain that our attendees and exhibitors are adequately accommodated. These room blocks are established to ensure that rooms meet our standards and are offered at a discounted price.

Therefore, we advise and request you to only book directly through the IEST link at http://www.iest.org/Meetings/ESTECH/ESTECH-Hotel-Information

If you ignore our alert and book through any of these third-party housing agencies, these agencies can charge you additional penalties, and worse, you may arrive onsite to find that you have no room reservation and that your credit card has been charged.

Also, please be aware that the practice of room poaching makes it difficult for IEST to meet our contracted room block commitments, which can affect the IEST organization with harsh monetary cancellation penalties from the hotel.

Listed below are some specific poaching companies to stay away from and be on the look-out for:

- Conventioneers, www.conventioneers.us
- BookMyRooms, www.bookmyrooms.com
- Convention Expo Travel
- Convention Housing Services, www.conventionhousingservices.com or www.chs-travel.com
- Exhibition Housing Services, www.exhibitionhousingservices.com
- Expo Housing, www.expohousing.com
- Global Housing Management, www.globalhousingmanagement.com
- HDMC Group, www.hdmcgroup.com
- Hotel Angels, LLC, www.hotelandge.net
- Stay Right Travel, www.stayrighttravel.com
- TradeShow Housing, www.tradeshownhousing.com
• Trade Show Reservations, LLC

If you receive an e-mail or a phone call, please contact IEST to let us know which company contacted you.

Thank you!